



CAPABILITY STATEMENT

Experts in mobile crane and speciality lifting solutions



ABOUT TWO WAY CRANES

Two Way Cranes is a family owned and operated business, founded in 2000 by Frank Zammit. Beginning with only one crane, the business has evolved into 'Team Two Way' which now operates a fleet of 50+ cranes and 100+ staff providing lifting services throughout the Sydney Metropolitan Area, Western Sydney, Southern Highlands and the Illawarra Region.

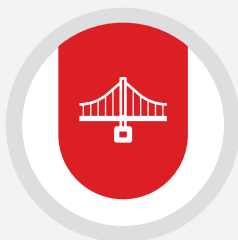
Our 'Team Two Way' culture reflects what we value, and it all starts with safety, which we believe is the foundation of our business success.

We continuously strive for expertise, quality and the innovation it enables. We value service through respectful relationships with each other and our customers. We build trust with transparent communication and through ethical actions. And none of it would be possible without teamwork, which helps us learn, grow and move forward together.

Ultimately, we want to be judged by our customers' success; respected for our honest, hard-working, safety-first approach; and valued for advancing our industry. With this vision in mind, we work hard every day to create the right environment to accomplish it.



Commercial Building



Infrastructure



Engineering



Harbour and Maritime



Mining and Resources



Events and Sporting
Facilities



Wind, Energy,
Utilities



Industrial
Maintenance



Telecommunications



Rail



WHY USE TWO WAY CRANES?

We have unparalleled knowledge about construction crane hire and operation. We manage every aspect of material handling, including scheduling, logistics and lift planning.

Solutions based

We understand that every business has precise needs. We have the expertise to deliver versatile and great value project solutions.

Professional partnerships

We build strong partnerships with our clients, rather than just working for them. The strength of our client relationships enables us to proactively solve project challenges.

Efficiency

The success of our business is determined by our ability to plan, supervise and consistently execute cost effective and high quality lifting operations.

Expertise

Our senior sales representatives and management team take a hands on approach with our clients and utilise their combined industry knowledge to provide excellent solutions for all lifts.

Reputation

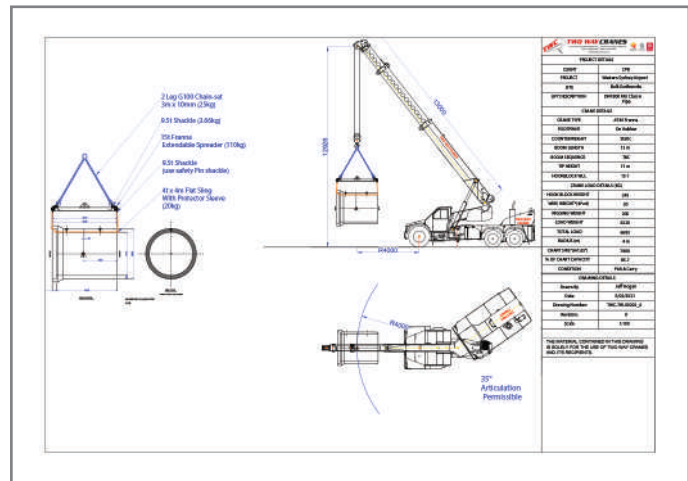
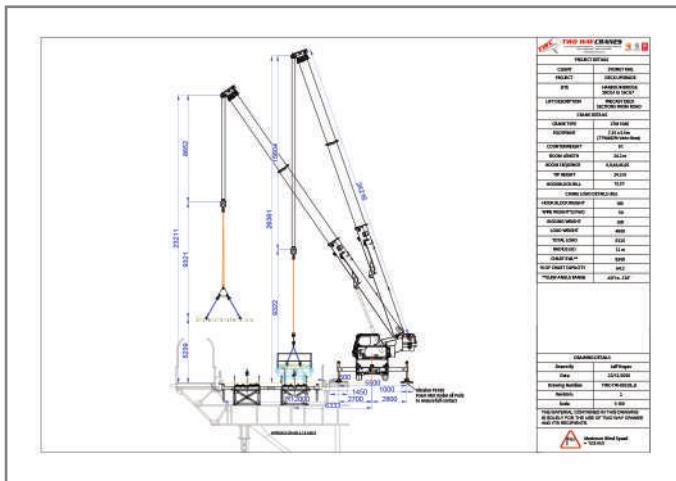
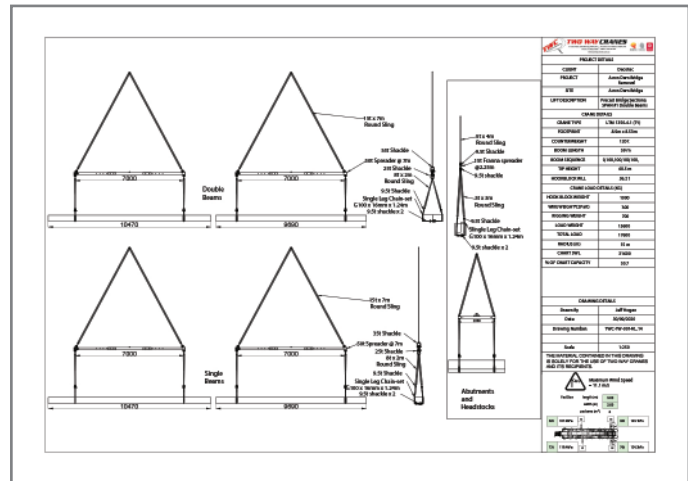
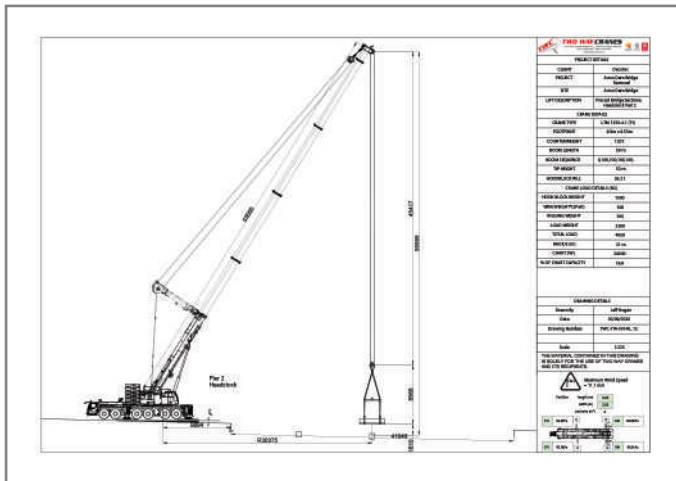
Reputation is everything and we are recognised for our exceptional reliability. Our highly experienced crews are provided with ongoing training and operate to a superior standard.



LIFT ANALYSIS

Our lift specialists develop comprehensive lift plans customised for your project.

- ▶ AutoCAD software
- ▶ Comprehensive lift analysis
- ▶ Elevation and plan views
- ▶ Project specific drawings
- ▶ Sequencing of multiple lifts
- ▶ Rigging diagrams



SAFETY MANAGEMENT

We achieve responsible health and safety management and outstanding safety performance through the combination of strong leadership, team consultation and industry training.

Our lifting operations meet the highest standard of safe work practices. We highlight our commitment to our health and safety objectives through:

- ▶ Identifying opportunities for improvement, and setting high standards in all associated contracts, legislation, guidelines, codes of practice, standards and procedures
- ▶ Demonstrating commitment to the reporting of health and safety performance
- ▶ Implementing and maintaining a work health and safety management system that identifies, assesses, and effectively controls associated risk to our employees and stakeholders
- ▶ Consulting with and employing qualified people who share our high level of awareness and commitments towards proactive and safe lifting operations
- ▶ Provide and facilitate machine-specific, impartial, employee assessment with documented evidence of competency

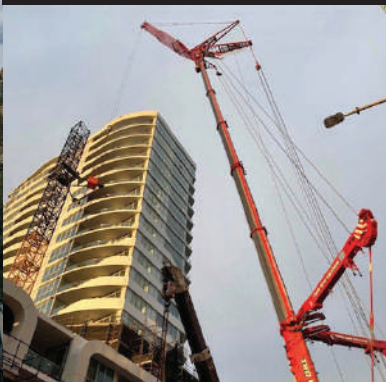
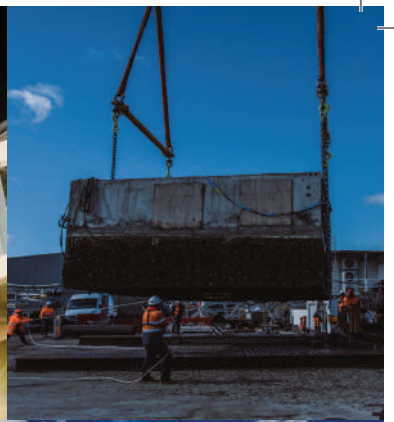


“ Our positive company safety culture motivates and empowers our employees to assess and conduct their work while ensuring others or their own safety is not compromised. ”



RECENT PROJECTS







AUSTRALIAN OWNED & OPERATED

Acknowledgment

"Two Way Cranes acknowledges the Traditional People of the lands we visit and recognise their continuing connection to the land and water, to the dreaming and to all living things.

We pay our respects to ancestors, and the Elders, past, present, and future, whose strength and guidance continually nurture us. We pay tribute to Aboriginal and Torres Strait Islander leadership within our communities, within business, and amongst our youth."

*Two Way Cranes is proudly
Certified by Supply Nation
and Assured by the New
South Wales Indigenous
Chamber of Commerce.*



TEAM TWO WAY CRANES

Team Two Way Cranes was established as a collaborative movement to express the diversity and inclusion of all our people.

There is no 'I' in Team Two Way Cranes and that is reflected in our employees' effort, collaborative approach and supportive culture which enables us to carry out works to the highest industry standards.

“Our people are our
greatest assets.”





MAKING A DIFFERENCE



Westmead Hospital

The Children's Hospital at Westmead provides critical health services for many families in need. The Paediatric Intensive Care Unit is close to our hearts and through the proceeds of an internal staff initiative Two Way Cranes donate directly to the hospital.

Our dedication to safety continually decreases our accident claims. Any savings we make through our staff reducing insurance premiums is offered as a donation. This gives our team even more reason to focus on safety because the more we save, the more we donate to the hospital.

Racism. It Stops With Me.

Racism. It Stops With Me is a national campaign that provides tools and resources to help people and organisations learn about racism and stand against it by acting for positive change. We all have a responsibility to stand against racism. We, at Two Way Cranes, say no to prejudice and discrimination – together, with a united voice.

Guide Dogs Australia

Guide Dogs Australia assists people who are blind or have low vision gain the freedom and independence to move safely and confidently around their communities, and to fulfill their potential.

The team at Two Way Cranes sponsors all costs related to the development of a new Guide Dog puppy. 'Tally' is now in the midst of her important training and we know that she will be an exceptional addition to the program.

Camp Quality

There's no denying that Camp Quality services are something special. They are specifically designed to help children aged 0-13 cope with the daily ups and downs of dealing with cancer. They focus on creating positive memories, making friends, dreaming up glorious, grubby new adventures and they know that laughter is the best medicine.

For us, there is a deep personal connection to the organisation. We make monthly donations that go towards funding rooms for parents to stay with their children in hospital. We understand the challenges that families face and are dedicated to giving back to this great charity.





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